## **SUCCESS STORY**



Getting 50+ daily conversions on credit products



## **CLIENT**

Accesstage is a pioneer in leveraging internet resources as business drivers and specialises in financial data exchange solution.



**CONVERSIONS** 

**NEW LEADS** 

TOTAL LEADS

REDUCTION

## **OBJECTIVE**

Accesstage is a specialist in financial data exchange solutions. They came to Adglow looking for a new source of leads for their new financial products.

## **STRATEGY**

Adglow implemented a solution using Facebook lead ads and a 3rd party integration with Serasa Experian to optimise the campaign with additional data. The integration enabled us to use MOSAIC segments to expand and hone our audience targeting and get better results.

The ad format used was Lead Ad. Through monitoring and optimization of audiences we were able to improve conversions and reduce the cost per lead.







"In addition to click strategies to earn brand awareness, we also used a lead generation strategy. With it, we got up to 50 daily conversions via Facebook Advertising tools. The partnership of Accesstage, Adglow and Serasa Experian acts as a powerful tool in our digital marketing strategy."

Peterson Pais Accesstage Spokeperson



